



AIRMONT STREAMING PRICING

Airmont Streaming service allows passengers to enjoy fluid and high-quality video on-board aircrafts, yachts and any place with limited internet connections. An active Airmont Streaming service is required to enable Airmont solutions (such as Airmont-TV* and Airmont-Cast**), providing access to user's desired content.

Airmont streaming service makes efficient use of existing internet and TV distribution on-board. Hardware on-board is composed of one Airmont Gateway, and one video decoder or player per stream. These devices simply connect to the Local Network and are plug-and-play.

ABOUT US

Airmont develops innovative software and services to enable seamless digital experience for highly demanding mobile users, allowing them to remain fully connected and informed while on land, sea and air throughout the world.

POSTPAID, 12-MONTH SUBSCRIPTION PRICING

Monthly fee	Platinum	Silver	Bronze
Primary Stream – with a 100-hour package included	3 000 €	1 500 €	300 €
Additional Stream – with a 50-hour package included	1 500 €	750 €	150 €
Additional Stream – without hour in package (Pay-as-you-go)	500 €	250 €	50 €
Extra hours fees – Primary Stream	30 €	15 €	3 €
Extra hours and per hours fees	Platinum	Silver	Bronze
Primary Stream – with hour-package	30 €	15 €	3 €
Additional Stream – with hour-package	30 €	15 €	3 €
Per-hours fee - Additional Stream - Pay-as-you-go	60 €	30 €	6 €
Per hours fee - Best-effort upgrade 1 level	90 €	45 €	N/A
Per hours fees - Best-effort upgrade 2 levels	120 €	N/A	N/A

PREPAID PRICING

Allowance	Validity	# of streams	Platinum		Silver		Bronze	
			Price /hour	Full time usage duration	Price /hour	Full time usage duration	Price /hour	Full time usage duration
150 €	1 week	1	N/A		N/A		12 €	12 hours
400 €	2 weeks	1	N/A		45 €	8 hours	9 €	44 hours
1 000 €	1 month	2	60 €	16 hours	30 €	33 hours	6 €	1 week
2 500 €	2 months	2	54 €	46 hours	27 €	92 hours	5.4 €	3 weeks
6 500 €	1 season (6 months)	5	48 €	135 hours	24 €	11 days	4.8 €	8 weeks
10 000 €	1 year	5	42 €	10 days	21 €	20 days	4.2 €	14 weeks
24 000 €	2 seasons (2 x 6 months)	5	36 €	27 days	18 €	55 days	3.6 €	
48 000 €	2 years	10	30 €	66 days	15 €		3 €	

Minimum charge increment is by steps of 10 minutes
 Every Postpaid Airmont Streaming subscription must include one Primary Stream with a minimum of 12-month contract
 Each Postpaid Additional Stream provides access to one more simultaneous stream on-board
 Postpaid Best effort upgrade level 1 refers to requesting a service 1 level higher (Bronze to Silver or Silver to Platinum)
 Postpaid Best effort upgrade level 2 refers to requesting a service 2 level higher (Bronze to Platinum)
 For Postpaid customers outside EU, deposit equal to 3-month of monthly estimated charges is required

* www.airmont.com/airmont-cast
 ** www.airmont.com/airmont-tv



AVERAGE THROUGHPUT PER PROFILE

Profiles (watch video samples on Airmont Youtube channel)	Platinum	Silver	Bronze
Premium - Full HD/1080p	2 Mbps	2.25 Mbps	N/A
Standard - HD Ready/ 720p	1.0 Mbps	1.2 Mbps	N/A
Medium - Up to HD Ready/ 720p	700 kbps	900 kbps	1.15 Mbps
Constrained - Up to SD/480p	380 kbps	600 kbps	900 kbps
Limited - up to 360p	250 kbps	420 kbps	620 kbps
Very Limited - Up to 240p	180 kbps	N/A	N/A






SERVICE COMPARISON

Service comparison	Platinum	Silver	Bronze
Reduce video throughput by a factor 3 to 10 compared to standard use	✓	✓	✓
Prevent streaming users to make excessive use of internet capacity	✓	✓	✓
Remove buffering/waiting time	✓	✓	✓
Allow near 100% use of bandwidth available on satellite and low latency links	✓	✓	✓
Maintain bandwidth stability, under a defined maximum value (Min. percentage of time used bandwidth is within average throughput + 10%)	99%	98%	95%
Rely on high quality audiovisual technology primarily used in Broadcasting	✓	✓	
Experience world best video optimization and compression technology	✓		

SERVICE AVAILABILITY

	Platinum	Silver	Bronze
Postpaid with hour package	99.9%	98.5%	95%
Postpaid Pay-as-you-go	95%	90%	80%
Postpaid Best-effort	If available	If available	N/A
Prepaid Primary Stream	If available	If available	95%
Maintain bandwidth stability, under a defined maximum value (Min. percentage of time used bandwidth is within average throughput + 10%)	99%	98%	95%
Rely on high quality audiovisual technology primarily used in Broadcasting	✓	✓	
Experience world best video optimization and compression technology	✓		

ON-BOARD EQUIPMENT

Airmont Gateways (1 per vehicle)	Airmont Gateway Mini	Airmont Gateway Multi	Decoders and Players (1 per stream)	BeamTV Decoder	Airmont Player for AppleTV	Airmont Player for iOS
						
Max number of Streams	Up to 2	Up to 10	# of Decoded stream	1 via HDMI	1 via HDMI	1 via App
Part Number	HDW-002	HDW-003	Part Number	HDW-001	N/A	N/A
Supported service levels	Silver, Bronze, Platinum (+1400 €)	Platinum, Silver, Bronze	Supported Service levels	Platinum, Silver, Bronze	Platinum, Silver, Bronze	Platinum, Silver, Bronze
Price	500 €	7 000 €	Price	3 000 €	0 €	0 €
Distribution	Sold by Airmont	Sold by Airmont	Distribution	Sold by Airmont	Install from App store	Install from App store

Typical Services and Products combination examples:

- Head-of-state Business Liner 1 stream Airmont-TV*: 1 Postpaid Primary Stream Platinum + 1 BeamTV decoder
- BusinessJet 2 streams Airmont-Cast***: 1 Postpaid Primary Stream Platinum + 1 Postpaid Additional Stream Silver + 1 Airmont • Gateway Mini + 2 iPad with Airmont Player app
- Yacht above 50 meters, 10 streams Airmont-Cast***: 1 Primary Stream Platinum + 3 Silver Additional Streams Pay-As-You-Go Bronze + 6 Bronze Additional Streams Pay-as-you-go + 1 Airmont Gateway Multi + 10 AppleTVs with Airmont Player app
- Yacht 30 meters, 1 week chartered, 3 streams Airmont-Cast***: Prepaid-1000 € + 1 Airmont Gateway Multi + 3 AppleTVs with Airmont Player app

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